



Achieve Control Over Global IT Vendor Spend

CIO InCight® > the automated, SaaS solution to: reduce costs, mitigate risk, collaborate

Organizations Lack Visibility Into IT Vendor Spend...

...due to the sheer volume of purchasing, product complexity, purchasing through resellers, business led spend, and lack of functionality from in place Financial Systems. Today IT, Finance and Procurement often work in silos and are left with manual, home grown processes that do not scale. **Until now.**

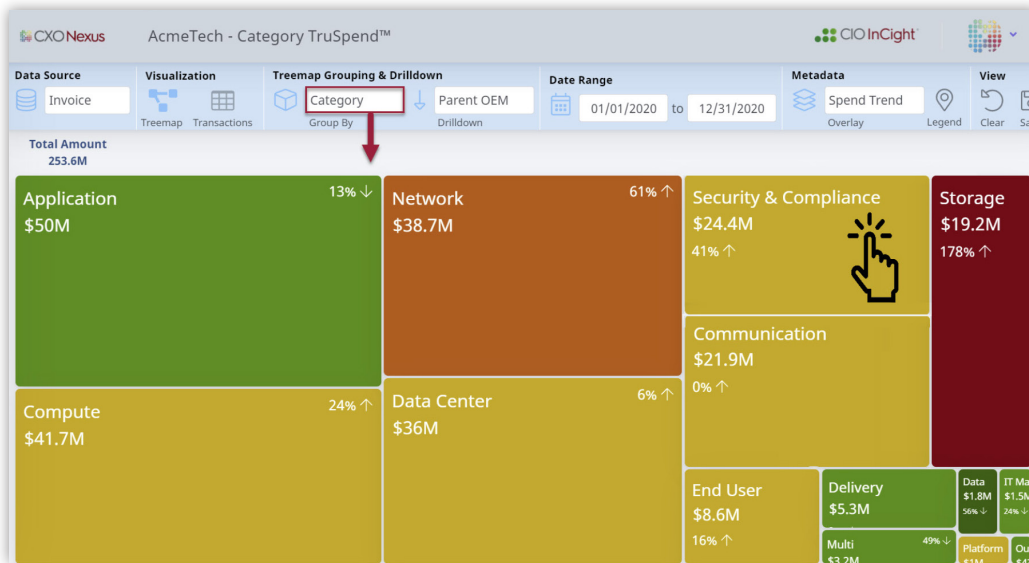
"With CIO InCight you have real dollar saves through cost optimization and cost avoidance"

Jim Dinan, Global Technology CFO

Watch Video



Categorization of Spend



→ The patent pending **Nexus Automation Engine™** uses Artificial Intelligence and Machine Learning to automate the cleansing, classification and categorization of IT Vendor Spend.

→ OEM parentage, the composition of purchasing direct and through resellers, along with categorization of spend to a standard taxonomy delivers cost optimization via negotiating leverage, vendor & supplier consolidation.

→ Out of the box solution (no FTEs or consultants needed) that seamlessly tracks changes and works with all in place Financial Systems.

TruSpend® > OEM Parentage + Direct & Reseller Purchasing



"Automating the visibility into our vendor spend, both direct and indirect, optimizes our cost structure. By ingesting data from multiple systems we have stakeholders spanning the entire organization all working off of CIO InCight. It has been a game changer."

Shawn Bennett Senior Vice President Vendor & Asset Management

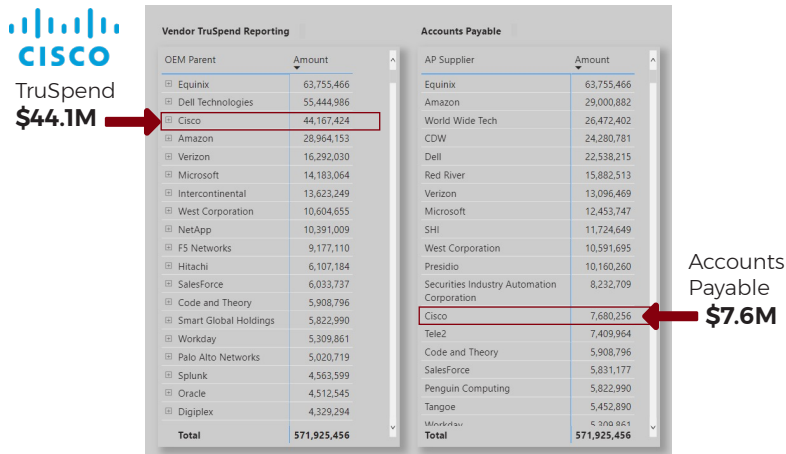
Paramount

The Gartner CIO Roadmap for Strategic Cost Optimization

THE FIVE STAGES:

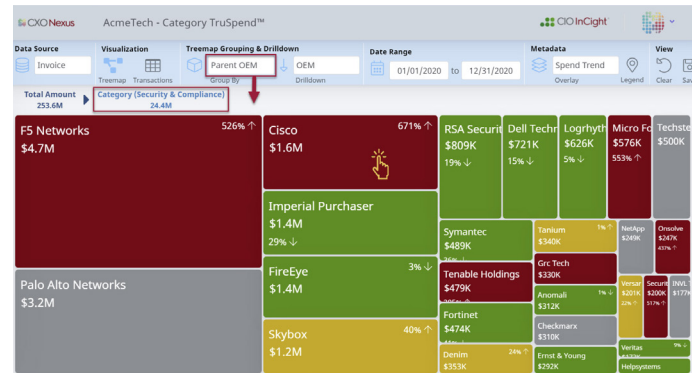
ESTABLISH BASELINE IDENTIFY OPPORTUNITIES IMPLEMENTATION INSTITUTIONALIZE MONITOR / IMPROVE

TruSpend® vs Accounts Payable



InCight Analyzer

Level 1 – drill down of a Category



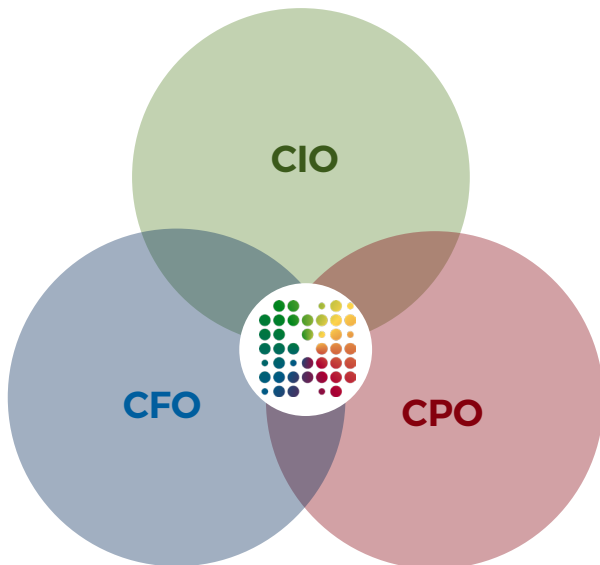
InCight Visualizer

TruSpend® from CIO InCight delivers on every stage

AI & ML to Cleanse, Classify & Categorize Vendor Spend

Automated Monthly Refresh, SaaS Delivery

A System of Visualization at the Nexus of the C Suite



Outcomes for leadership spanning IT, Finance and Procurement:

- Negotiating Leverage
- Peer Benchmarking
- Consolidation of: OEMs, Software Publishers, Service Providers
- Supplier Reduction
- Identify Shadow & Business led Spend
- Eliminate Tail Spend
- Context > Spend & Trend, Risk, Diversity, Balance of Trade

Centralized view of spend eliminates work done in silos

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A monthly brief featuring client outcomes

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